



First Technology Capital Newsletter

We are pleased to send you the October 2008 version of the FTC Newsletter!

As a service to our customers, FTC emails the latest news regarding our current offerings and services as well as news and events about the company. In addition, you can visit the FTC web pages www.ftc-us.com, www.ftccontinuityservices.com and www.nridata.com to learn more about FTC and those services that can assist you with your day to day responsibilities.

A Business Partnership Built for Success

NRI, ADP and the Foundation for the Handicapped create a special business partnership

The North Jersey Office of NRI located in West Paterson is just one of FTC's prominent, customer service driven offices. The office consists of successful sales people working with the community to develop special business relationships in order to meet the demanding requirements of today's business world. One of West Paterson's most successful accomplishments recently is the relationship they developed between ADP and the Foundation for the Handicapped. ADP, one of the world's largest providers of business solutions for payroll, HR and benefits administration came to NRI with an unusual request. They wanted to place an ongoing order for CD cases, but the cases needed to be opened prior to delivery. With the creative thinking of the West Paterson office, the staff worked with the two organizations to develop a business plan to provide this special service for ADP. The Foundation for the Handicapped is a local organization based in Wayne, NJ and provides meaningful, compensating work to those members of the community with disabilities. The relationship was formed and to date, the Foundation for the Handicapped has opened, packed and shipped over 1,000,000 CD cases for ADP. The partnership has created more jobs for the Foundation and has established a business partnership between the community and the corporate world.

FTC Becomes Unisys Certified Reseller

Versailles, KY - First Technology Capital, Inc. (FTC) and Unisys announced today that effective August 1, 2008, FTC will become a certified reseller for a broad range of Unisys Sorter/Capture hardware. In addition to becoming a reseller, FTC will become a strategic supplier to Unisys for parts and engineering services required to enable Unisys to enter the IBM 3890/3897 Sorter/Image maintenance business. The final piece of this new Agreement will position FTC as a strategic supplier of Business Continuity Services to Unisys' entire customer base. Unisys is a world-wide information technology consulting services company that provides solutions to commercial and government businesses. FTC is a supplier of Leasing Services, Business Continuity Solutions, Parts and Engineering Services, Managed Printer Services, Printer and Storage Supplies and I.T. Equipment.

First Technology Capital - Expansion of Services

FTC Continuity Services is proud to announce the expansion of its statement printing and mail extraction capabilities. With the acquisition of high speed printers that can print 180DPM's as well as additional High Speed Image Enabled extraction, FTC Continuity Services is well positioned for all types of operational facility continuation.

Contact Us!

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FTC Continuity Services
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NRI Data and Business
Products
1-800-828-3333
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Email us with your contact
information
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NRI and Source Technologies - MICR Printing Solutions

NRI Data and Business Products is proud to announce our partnership with Source Technologies! NRI can now provide our clients with the best in secure MICR print solutions. These innovative, flexible solutions control financial transactions and other secure business processes for financial institutions, restaurants, staffing companies, retail establishments and any organization that processes and distributes payroll, accounts payable, expense checks, money orders, or cashier's checks. Source Technologies' complete family of MICR printers, check printing software, MICR toner and blank check stock is now available through NRI. NRI Data and Business Products is your ONE stop provider for all of your check printing needs! Contact us if you are interested in MICR Check Printers at 1-800-828-3333.

Operation Center Relocation Service

Every bank is looking at their Item and Remittance Processing Centers from a facility optimization perspective. As a result of that analysis most banks are looking for ways to reduce the current number of sites and footprints. FTC is the perfect partner to minimize the corporate headache associated with that type of project. FTC has more experience in relocating check equipment than any other group in the world. From the deinstallation, packing standards, loading and unloading equipment on the trucks, and placement and installation on the computer room floor, the technical details and potential pitfalls are too numerous to risk to anyone with less experience. Because we do not have to subcontract our trucks or drivers, our transportation services are available in an expedite mode, such as may be necessary in a disaster recovery situation. Whatever your need or situation may be, FTC stands ready for your tailor made solution.

FTC Leasing

First Technology Capital (FTC) leases new, used and refurbished capital asset equipment. FTC provides lease financing that can stretch your acquisition budget. We can also show you how to pay for equipment over its useful term, without the technology risk associated with ownership. In addition, FTC can provide a Purchase Leaseback option that provides operational flexibility and cover the cost of equipment upgrades with minimal impact on your current budget.

FTC provides lease financing for all types of equipment - transportation, construction, IT, communication, material handling, and other capital intensive equipment. If you are interested in learning about FTC's leasing options, please contact: Allen Greene at agreene@ftc-us.com or 352-422-2003

First Technology Capital

FTC was organized in 1980 and continues to be the world's largest provider and lessor of MICR equipment to the financial industry doing business with 18 of the top 25 banks in the US. FTC buys, sells, and leases new, used and refurbished banking equipment manufactured by IBM, Unisys, NCR, BancTec and others. As Check 21 continues to change the equipment needs of the financial services industry, so has FTC modified its lease portfolio to better meet those needs. FTC also has a Parts and Engineering business designed to provide manufacturers, equipment refurbishers, third party maintenance companies and end-users with online access to parts needed during maintenance and refurbishment processes. In addition to the MICR services, FTC offers a comprehensive array of Business Continuity Services primarily aimed at the financial services industry. FTC offers state of the art item and remittance processing as well as work area continuity solutions. With facilities in Cherry Hill, NJ, suburban Atlanta, GA and suburban Phoenix, AZ, FTC is well positioned to handle multiple disasters or regional outages.