



First Technology Capital Newsletter

NRI Becomes Certified Delivery Agent for Supplies Network's Carbon Six Print Management Services Program

NRI Data and Business Products, a wholly owned subsidiary of First Technology Capital, Inc., has completed the steps required to become a certified delivery agent of Carbon Six, Supplies Network's Print Management program. The program allows selected service organizations like NRI the opportunity to offer their customers the "best in breed" managed print services solution available in the market today. In an economy where every dollar spent is being carefully scrutinized and every manager and employee is being challenged to find a way to cut costs, managed print services offers a giant ray of hope. What most organizations do not realize is that annual document costs represent anywhere from 5 to 15% of total revenue (IDC). Page output is growing at a rate of 11% per year, no management controls are in place, output supplies are effectively unmanaged and the IT help desks spend entirely too much time chasing problems that should not even arise. A very scary statistic is that there are **184 MILLION laser printers in offices in the U.S. and only 4 MILLION are being managed...** Some are calling output the "last, largest unmanaged corporate expense".

The Carbon Six program is scalable to fit the unique needs of every organization. The entry level is Monitored Supplies Program (MSP) which includes:

- - OEM or Compatible Cartridges
- - Printer Environment Monitoring Software
- - Auto Toner Replenishment System™
- - Proactive Error Reporting
- - National Dispatch and Triage
- - National Break-Fix
- - Monthly/Quarterly Environment Reporting

MSP can be purchased as a bundle with those solutions that fit the customer's needs or as a cost per page solution with all services included. The major benefits to the program are:

- **Visibility**-the ability to see the network and all locally attached devices, 24/7
- **Cost Management**-predictable known costs to manage the printer fleet
- **Proactive Monitoring**-greatly reduces intervention to keep the fleet running
- **Simplicity**-ALL costs included from supplies to software to service

Getting started at saving money on output has never been easier. One visit with a representative from NRI will get things moving. Our rep will discuss the programs available, get some quick information from you on your environment and make arrangements to install the Data Collection Service (DCS) on a server in your environment to collect printer data. Then, after about 30 days, our rep and a printer services engineer will come back to explain everything we learned about your environment and outline a program to help you take control of your company's output and start saving money. It is really that simple.

For more information on Carbon Six and how you too can take control of the

"last, largest unmanaged corporate expense" just call 1-800-828-3333 and say...

"I want to know more about Carbon Six."

Contact Us!

First Technology Capital, Inc.
1-800-382-3890
859-873-9905
www.ftc-us.com

FTC Continuity Services
856-427-5700
www.ftccontinuityservices.com

NRI Data and Business Products
1-800-828-3333
www.nridata.com

Email us with your contact
Information
ftc3890@ftc-us.com

Downsizing Made Easy! A FTC Relocation Success Story!

FTC Relocation Services recently completed a large relocation project for one of their most prominent financial services customers. The customer was looking to reduce the number of Operations Centers as a direct result of a recent merger. FTC worked with the customer in assessing their current inventory with a goal to reduce the customer's overall operating expenses.

Using a combined Customer/FTC project plan, the FTC Relocation team was able perform all of the tasks necessary to convert the sites to a state where they were ready to either be returned to the leasing agent or placed on the market for resale. The major tasks necessary to complete this project included de-installation and removal of the equipment, cleansing of all data on storage devices that contained confidential customer data, environmentally approved destruction of computer monitors and any other work required to bring the facilities back to original state. The equipment consisted of workstations, high and low speed printers, mail servers, check transports, servers, PC's and communications equipment including routers and switches.

FTC's Relocation Services provides relocation and removal services for organizations going thru mergers and/or acquisitions and relocations. To learn about how these services can help your organization deal with reduction in inventory due to downsizing, please call 1-800-382-3890.

FTC Equipment For Sale!

FTC's equipment list consists of IT equipment, Item Processing equipment, printers and more!

The equipment will be sold with the following conditions:

Equipment will be sold "AS IS"

All equipment is currently under maintenance

There is no manufacturer warranty

Most equipment is still in use

There are multiples of each piece of equipment

Mail Equipment

Matchmaker III
Trim winders
Hasler J220 Mail System
NeoPost IJ105
Hasler WJS510 Scale
OfficeRight D1200

Check Mending Equipment

Check Stripper
Check De-Stripper
Samual P-725 Bander

Printers

UDS 131
UDS 136
UDS 142
UDS 143
UDS 144
UDS 423
Unisys 248e
Lexmark T522
Lexmark e332n
HP 1315
Brother DCP8040 Multi-Function
8090 Statement Printer
UHS 9370
UHS 9190

Transports

NDP 600 with Front and Rear Image
NDP1150 w/Encoder and Image
NDP1600 Transport w/Encoder and Image
NDP2000 Transport w/ Encoder and Image
Single Pocket Proof Encoder

Server and Communications Equipment

Nokia IP710 Firewall
Nokia IP530 Firewall
PowerEdge 1650
PowerEdge 1750
PowerEdge 1850
PowerEdge 2650
Catalyst 2950
Catalyst 3500
Catalyst 3750
Cisco 2600
Cisco 2621
Cisco 2800
Cisco 2811
7206VXR
Datacom 16100
Network Associates ET03 Sniffer
Network Instruments Sniffer HPE2X10X
Orthonics 48 Port Patch Panel
Netgear 16 Port FS116
Dell PowerVault 220s
Unisys WMLAN408

Going Green? NRI and Imation Have the Answer for you!

The Imation Earthwise (TM) portfolio of fax, copier, and laser printer toner cartridges meets stringent quality requirements and is good for the environment. These remanufactured cartridges offer great value for your money and have proven to be as effective as OEM cartridges. **AND**, they do so with the environment in mind with more recycling and less waste!

Using Earthwise can save an organization up to 50% compared to a new OEM cartridge! In addition to cartridges, NRI also offers a full line of new and genuine Imation Data Storage Media supplies at competitive pricing. The line includes memory cards, flash drives, DAT, DLT, DVD, CD, CD-RW, Mini-DV, SDLT, LTO, SLR/MLR, 4mm, 9840, 9940 and cleaning supplies.

For more information on NRI's Green Solutions call 1-800-828-3333.

Looking for Access to Capital?

FTC Leasing Services can provide customers with a full spectrum of financing options that provide financial flexibility in this time of tight capital. We can structure a Purchase Leaseback program for a customer's existing infrastructure that gives the customer access to capital needed to fund critical projects with favorable ROI's. If they are looking to add infrastructure but can't find the needed capital, then perhaps a simple Operating Lease is right for you. FTC's leasing program is about more than Check Sorters. From I.T. to Banking Equipment to Office Furniture to Printers and Copiers to Medical Equipment to Equipment Handling Machinery to Airplanes!

FTC can show you how...

- Financing can stretch your capital acquisition budget
- You can pay for equipment over its useful term, without the technology risk associated with ownership
- You can use Purchase Leaseback to cover the cost of equipment upgrades with minimal impact on your current budget

All FTC Needs to Know to Prepare a Lease Quotation is:

- Corporate name and address
- Equipment name and manufacturer, model, features and age
- Maintenance provider
- Lease term requested
- Asset acquisition cost

NRI Can Satisfy All Your Media and Storage Needs!

NRI carries media from all manufactures including Fujl, Imation, Maxell, IBM, HP, Quantum, Sony, TDK and Verbatim. Whatever you're looking for NRI has it and at a great price!

Contact NRI's Media Account Representative, Vinnie Vincl. Vinnie will assist you with all of your media needs and at the same time save your organization money!

Call 1-800-828-3333 for competitive pricing and excellent service!



Expert Advice from NRI Data! Printing Tips and Tricks

You know the routine: you have several files to print and were maybe even created in different programs. What do you do? Open each one and print individually? Sure, I did that too-it's pretty time consuming. Then I learned this neat little trick...

First go to the folder where the files you want to print are located. Or if the files are in different folders, create a temporary folder on the desktop and copy the files to it. Hold down the CTRL key and choose the files you want to print (or CTRL+A to select all). Right-click one of the highlighted files and choose "Print". Each file will be opened in its correct program and printed automatically. Pretty cool, huh?

Learn How to Receive a \$25 Gas Card From NRI...

Give NRI Data a try and receive a \$25 Gas card for your first \$500 order. Call NRI today and learn how you can take advantage of this fantastic offer! This offer includes the following product categories: hardware, supplies, media, print service, storage, data center, managed print, pc/servers, and print/workflow.

Call 1-800-828-3333 for competitive pricing and excellent service OR visit us on the web— www.nridata.com

FTC Continuity Services Completes Joint Webinar With Data Domain

FTC Continuity Services and Data Domain completed it's first joint webinar. Data Domain is the pioneer and market leader of de-duplication and data base replication. The webinar emphasized the advancements in data replication which included the reduction of traditional tape back-up strategies, telecommunication efficiencies as well as the reduction of recovery point and recovery time objectives with respect to disaster recovery/business continuity. Please keep a look out for the next webinar which is to be scheduled in the Fall.

First Technology Capital, Inc.

FTC was organized in 1980 and continues to be the world's largest provider and lessor of MICR equipment to the financial industry doing business with 18 of the top 25 banks in the US. FTC buys, sells, and leases new, used and refurbished banking equipment manufactured by IBM, Unisys, NCR, BancTec and others. As Check 21 continues to change the equipment needs of the financial services industry, so has FTC modified it's lease portfolio to better meet those needs. FTC also has a Parts and Engineering business designed to provide manufacturers, equipment refurbishers, third party maintenance companies and end-users with online access to parts needed during maintenance and refurbishment processes. In addition to the MICR services, FTC offers a comprehensive array of Business Continuity Services primarily aimed at the financial services industry. FTC offers state of the art item and remittance processing as well as workarea continuity solutions. With facilities in Cherry Hill, NJ, suburban Atlanta, GA and suburban Phoenix, AZ, FTC is well positioned to handle multiple disasters or regional outages. In 2008, FTC acquired NRI Data and Business Solutions, a print management services and supplies company based in Morrisville, Pennsylvania. This exciting acquisition has provided FTC the capability to provide customers with multiple solutions to meet the demanding business needs of today.