



First Technology Capital Newsletter

We are pleased to send you the February 2009 version of the FTC Newsletter!

As a service to our customers, FTC emails the latest news regarding our current offerings and services as well as news and events about the company. In addition, you can visit the FTC web page www.ftc-us.com, www.ftccontinuityservices.com and www.nridata.com to learn more about FTC and those services that can assist you with your day to day responsibilities.

FTC Relocation Services - Professional Project Management

Every organization is looking at their Data Centers and Operation Centers from a facility optimization perspective. As a result of that analysis most companies are looking for ways to reduce the current number of sites and footprints. FTC is the perfect partner to minimize the corporate headache associated with that type of project. FTC has more experience in relocating sensitive technical equipment than any other group in the world. From the deinstallation, packing standards, loading and unloading equipment on the trucks, and placement and installation on the computer room floor, the technical details and potential pitfalls are too numerous to risk to anyone with less experience. In addition our transportation services are available to meet even the most demanding turnaround schedules, such as in a disaster recovery situation.

Whatever your need or situation may be, FTC is prepared to craft a solution to satisfy that need.

For more information regarding our Relocation Solutions, Contact: Allen Greene at agreene@ftc-us.com or 352-422-2003

"If It Appreciates Buy It, If It Depreciates Lease It!"

Think Leasing: FTC may be able to assist your organization through these difficult economic times by structuring a Purchase and Leaseback or a lease of acquired assets.

Consider a few of the benefits of leasing; (1) preserves cash; (2) may allow you to acquire additional needed equipment and remain within budget; (3) possible hedge against the obsolescence factor and (4) eliminates time consuming disposal tasks at lease end.

FTC can structure a flexible lease designed to meet your financial and operational requirements. If you wish to explore this alternative please contact:

Mike Touchette

Office: 315-449-3539 Mobile: 315-430-5277

NRI to Provide IBM Replacement Toner for HP LaserJet Printer

NRI and IBM have partnered together to provide a high quality alternative to the high priced HP Laserjet cartridges. The cost savings to you is 20% to 25% lower than HP! To learn more about this high quality product, visit the NRI website www.nridata.com

Contact Us!

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www.ftc-us.com

FTC Continuity Services
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NRI Data and Business
Products
1-800-828-3333
www.nridata.com

Email us with your contact
information
ftc3890@ftc-us.com

NRI Becomes Lexmark's Consumable Management Services Supplier

NRI Data and Business Products ("NRI") has signed an Agreement with Lexmark International, Inc. ("Lexmark") certifying NRI as a Consumables Management Services supplier for all of Lexmark's consumable products. As part of this Agreement, NRI will be responsible for providing printer supplies to Lexmark's Managed Print Services customers on a "just in time basis". This means that Lexmark will install monitoring software on a customer's network which will analyze the components of a printer fleet and will automatically dispatch a notice to NRI when the Toner on a given printer has reached a pre-determined remaining toner level. NRI will then dispatch a replacement toner to that address so there is no interruption in service. NRI is already supplying this service to a major chain of Dialysis Clinics across the US as well as a major Northeastern Drug Store chain. Industry analysts have indicated that in the next three years, most organizations will be installing some form of Managed Print Solution in an effort to gain control of a spiraling cost of ownership for Output (Print and Copy).

Be Green and Recycle! - NRI Can Show You How!

NRI can securely and efficiently handle and recycle your tapes to keep the metals and plastics from contaminating our land, air and ground water. Please do your part- Contact NRI, we will offer a secure solution that benefits everybody, even Mother Nature!

Contact NRI DATA and Business Products for more information regarding our GREEN services: 1-800-828-3333

FTC Continuity Services 2009 - New Product Offerings!

FTC Continuity Services is continually working to enhance technology in order to offer the best business continuity services in the marketplace. FTC's most recent upgrade to digital postage of their mail insertion capability, provides our customers and prospects with the ability to be fully compliant with all US Postal Service regulations.

In addition, a second Xerox DP180-MICR high speed (180dpm) printer for high volume printing was added to enhance statement/bill printing. The printer will enable FTC's customers to run different jobs simultaneously, to catch up on work that was backlogged due to an outage and if one printer has a problem, there is built in redundancy with the second printer.

Organizations that are looking to back-up their production servers, FTC now offers Verizon Ethernet Private Line (EPL) service. This is a high-speed, point to point Ethernet connectivity ranging from 10 Mbps to Gigabit that enables our customers to back-up their production servers offsite quicker and cheaper. This service will improve not only their recovery point objectives and recovery capability, but their bottom line.

The upgrades mentioned are all part of FTC's services in the northeast. All services are offered out of our world class facility in Cherry Hill, New Jersey, a Philadelphia suburb. The site is equipped with conditioned power, dual fiber and power feeds, diesel generator, data center space, 40 fully configured work area recovery seats and room for expansion. FTC provides the latest disaster recovery services for even the most demanding customer; electronic data capture, data capture, server hosting, work area recovery and co-located. So, whether your recovery needs are basic or complex or your budgets are large or small, if "business as usual....no matter what" is what your hope for, you need to talk to FTC, today!

First Technology Capital, Inc.

FTC was organized in 1980 and continues to be the world's largest provider and lessor of MICR equipment to the financial industry doing business with 18 of the top 25 banks in the US. FTC buys, sells, and leases new, used and refurbished banking equipment manufactured by IBM, Unisys, NCR, BancTec and others. As Check 21 continues to change the equipment needs of the financial services industry, so has FTC modified its lease portfolio to better meet those needs. FTC also has a Parts and Engineering business designed to provide manufacturers, equipment refurbishers, third party maintenance companies and end-users with online access to parts needed during maintenance and refurbishment processes. In addition to the MICR services, FTC offers a comprehensive array of Business Continuity Services primarily aimed at the financial services industry. FTC offers state of the art item and remittance processing as well as work area continuity solutions. With facilities in Cherry Hill, NJ, suburban Atlanta, GA and suburban Phoenix, AZ, FTC is well positioned to handle multiple disasters or regional outages. In 2008, FTC acquired NRI Data and Business Solutions, a print management services and supplies company based in Morrisville, Pennsylvania. This exciting acquisition has provided FTC the capability to provide customers with multiple solutions to meet the demanding business needs of today.